

Opening for Business Development Manager Role at **BOB Capital as Off Roll Employee**

State	Zone	No. of Open Positions
Agra	North	1
Dehradun	North	2
Meerut	North	2
North Delhi	North	2
Noida	North	2
Ludhiana	North	2
Chandigarh	North	3
Gurgaon	North	2
West Delhi	North	3
Fardiabad	North	1
Central Mumbai	West	3
South Mumbai	West	2
Western Mumbai	West	2
Mumbai Metro East	West	1
Navi Mumbai	West	2
Western Mumbai	West	1
Ujjain	West	0
Vadodara	West	2
Surat	West	2
Navsari	West	1
Ahmedabad	West	4
Rajkot	West	2
Bhuj	West	1
Sanghli (Kolhapur)	West	1
Pune	West	2
Nagpur	West	1
Sanghwi	West	1
Nasik	West	1
Bhopal	West	1
Gwalior	West	1
Dewas	West	1
Indore	West	0
Raipur	West	1
Karnataka	South & East	10
Patana	South & East	2
Ranchi	South & East	2
Bhubaneshwar	South & East	1
Chennai	South & East	2

Role Description:

This is a full-time, on-site role for Business Development Manager (Off Roll) for promoting and opening of Demat & Trading (2-in-1) account. The BDM is responsible for selling products, New Client Acquisition, maintaining Client and Bank relationships, and meeting sales target.

Qualifications:

- Minimum Graduations / 12th Pass with 6 months experience in Financial Services Sales product with preference in opening of Demat & Trading account and Selling Broking Products.
- Sales & Marketing skills.
- Customer Relationship Management skills.
- Excellent communications skills.

Applications should be submitted on our email 'careers@bobcaps.in'. Please mention "Application for the post of Business Development Manager (Off Roll)" in the subject. Applications with any other subject will not be accepted.

Candidates with the requisite experience mentioned above should only apply.